



#### Hitachi Solutions Group

Hitachi Solutions, Ltd. Hitachi Solutions East Japan, Ltd. Hitachi Solutions West Japan, Ltd. Hitachi Solutions Create, Ltd. Hitachi Solutions Technology, Ltd. Hitachi Solutions America, Ltd. Hitachi Solutions Canada, Ltd. Hitachi Solutions Europe Ltd. Hitachi Solutions Germany GmbH Hitachi Solutions India Pvt. Ltd. Hitachi Solutions Asia Pacific Pte. Ltd. Hitachi Solutions (Thailand), Ltd. Hitachi Solutions Philippines Corporation

# VEGETABLE OIL INK

### **Corporate Profile**





Head Office 4-12-7 Higashishinagawa, Shinagawa-ku, Tokyo 140-0002, Japan Tel:+81-3-5780-2111 https://www.hitachi-solutions.com

Deliver new perspective of globalization and digitalization to all.

Accelerate collaboration that inspires revolution.

Build societies in which new values can be enjoyed by everyone.

Highly-productive corporate activities

Greater convenience in shopping and use of transport

Healthy diets with safe farm goods

Crimeless society where privacy is upheld

Disaster-resistant society

Society where technology is succeeded and regional vitalization progresses

Comfortable services that satisfy customers

# Digita Solution

Hitachi Solutions provides digital solutions through identifying the essential issues together with customers and seeking to resolve them promptly and flexibly

while incorporating diverse knowledge and ideas.

We collaborate with our customers and partners to deliver new values, experiences, and wonder that will open up the next society.

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### We aim to realize a society that can continuously grow through collaboration with customers.

Based on the overall strength of the Hitachi Group and our accumulated stock of technologies and know-how, we provide digital solutions through collaboration with our customers and partners.

### Customer

**Business front kno** 

### A Sustainable Growing Society

with safe farm goods

Greater convenience

Society where technology is succeeded and regional vitalization progresses

Disaster-resistant society

Comfortable services that satisfy customers

#### The Overall Strength of **Hitachi Group**

- ■Technology and know-how of Hitachi, which is generated numerous manufacturing locations and facilities
- •Digital Systems & Services
- •Green Energy & Mobility
- Connective Industries
- ■Experience in digital business and research in cutting-edge technology

# **Hitachi Solutions**

#### Knowledge of digital technology

- Al
- Cloud
- Big Data
- IoT/M2M
- RPA

- Digital marketing
- Smart manufacturing
- Workstyle innovation
- Connected mobility
- Smart City & Location Intelligence
- Business collaboration
- Security
- Digital acceleration

Realizin new value thro collaboration

#### Human resources endowed with high-level technologies

- Data scientist
- Business system analyst
- White hacker

Acquisition of cutting-edge inform ation and development of cutting-edge products and solutions

• Utilization of the liaison center in Silicon Valley, **United States** 

#### SI business, products and services cultivated to date

- Ability to develop systems and project management that are high quality and highly reliable
- Diversified products and services
- Experience in a wide range of business categories and work
- Global office

### **Partner**

Knowledge from various standpoints

#### Online environment where new value is realized through collaboration

#### ■Hitachi Solutions DX Lab.

Activities for creating service ideas from needs and linking them to the business model

Idea creation



**Hypothesis** 



**Prototyping value** verification



Business

■Development and operation environment in which service ideas created by collaboration are realized in short time and at low cost

### We aim to improve people's Quality of Life through sustainable management.

#### **Digital Solutions Business and Sustainability**

The United Nations has adopted 17 Sustainable Development Goals (SDGs) to be achieved by 2030, including goals for ending poverty, fighting inequality and injustice, and tackling climate change. As members of the Hitachi Group, we are powerfully promoting the digital solutions business under the corporate philosophy of "Create a bright future for the global community collectively with reliable technologies and advanced solutions".

Our business creates new economic, social and environmental value, while also reducing negative impacts on society and the env ironment.

#### **Intellectual Property**

We strive to respect the intellectual property rights of others while protecting and utilizing our company's intellectual property rights. Moreover, in accordance with the Hitachi Group Code of Ethics and Business Conduct

we conduct investigations prior to research and development of products and technologies and strive not to infringe on intellectual property rights.

SALANCE

WORK





#### **Human Rights**

Respect for human rights is clearly stated in Hitachi Group Code of Ethics and Business Conduct and Hitachi Group Human Rights Policy, and we have established the Human Rights Awareness Promotion Committee.

We work to prevent and quickly rectify compliance violations, including human rights violations through our the Compliance Reporting System and the Harassment Reporting System. Also, we implement education geared to awareness of human rights amongemployees.









#### **Environment**

Hitachi Solutions Group is promoting environmental activities based on ISO14001



**Initiatives for** contributing through overall corporate activities



#### Workstyle Reform

We conduct initiatives aimed at balancing and maximizing the company's growth and the happiness of employees including their health and job satisfaction.

#### Supporting diverse workstyles

We promote teleworking, satellite offices, morning shifted work, utilization of annual leave with pay and so on. Also, we have introduced RPA (Robotic Process Automation) throughout the company and are working to improve productivity.



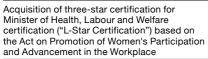
#### Diversity

We build an organization in which women, foreign nationals, human resources with disabilities and so on can display their capabilities.

We also promote women's careers through staging the Female Managers' Conference, establishing working groups in the business units and so on.

#### Main Awards in this Field

Selected for "FY2014 Diversity Management Selection 100" by the Ministry of Economy, Trade and Industry



Receipt of an "Honorable Mention for Basic Achievement in the 2014 J-Win Diversity Awards"



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#### **Human Resources** Development

In addition to building an education system for nurturing human resources endowed with high-level skills, we implement events for improving the areas of specialty of employees.

#### Deploying training of the next generation of human resources with Waseda University

We implement security classes, in which Hitachi Solutions engineers work as lecturers, together with Waseda University. We offer learning opportunities to students concerning security technology, which is essential for building convenient and safe social infrastructure.





#### **Agricultural Innovation** through Collaboration

In cooperation with an Indian IT company, Hitachi Group has pooled its resources to provide an agricultural harvest forecasting and damage assessment system that utilizes remote sensing and geospatial technology. This makes it easier to change cropping patterns, etc. and is contributing to improving productivity and increasing farm incomes.



#### **Workstyle Innovation**

We powerfully support reform of corporate work through realizing diverse work styles and promoting automation and greater efficiency through RPA and so on. Also, utilizing human resources data, work logs, organizational surveys and so forth, we contribute towards balancing individual happiness with organizational growth.

#GOALS







Major Initiatives through the Digital Solutions

#### **Passing on Expert Technology through AI Image Recognition**

We provide a system that utilizes Al technology to conduct image recognition and automate the visual inspection of components. Through stabilizing the quality of products irrespective of the skill level of engineers, we contribute towards resolving issues in inheritance of expert technology in manufacturing.

Security to Support a Safe and

In the modern digital society, security risks

secure society through measures ranging

from prevention of information leaks to countermeasures for addressing cyber

**Secure Digital Society** 

attacks and vulnerabilities.

farm incomes.

represent threats to society overall

We support realization of a safe and











communications middleware platform technology that gathers and analyzes information surrounding automobiles and provides information useful for supporting driving. We are striving to realize driving support that enhances automobile safety and environmental friendliness

#### Making Waves on the Global Stage. Hitachi Solutions "Team AURORA"

As a sport representing Hitachi Solutions, the entire company is behind our team, "AURORA", and we have established an environment in which talented athletes with disabilities can devote themselves to the sport. In November 2004. Hitachi Solutions established the ski team for athletes with disabilities. and its subsequent achievements have included claiming medals at five consecutive Paralympics. In April 2014, we established a new "wheelchair track and field division". This is expanding its activities as a comprehensive para-sports team for players with disabilities, aiming to be active in both the summer and winter Paralympics.



### We will support your business worldwide.

### **Hitachi Solutions Group Network**



### **Major Business Partners**

ALAXALA Networks Corporation

Amazon Web Services, Inc.

AppDynamics International Ltd.

Array Networks, Inc.

Atlassian Pty Ltd.

Automation Anywhere, Inc.

BlackBerry Limited

Business Engineering Corp.

Croudera, Inc.

Fortinet, Inc.

Google Cloud Japan G.K.

Juniper Networks, Inc. Microsoft Corporation

Nihon Synopsys G.K.

Okta, Inc.

Oracle Corporation Japan

Palo Alto Networks, Inc.

Proofpoint, Inc.

PTC Japan K.K.

QlikTech Japan K.K.

Robust Intelligence, Inc.

Salesforce Japan Co., Ltd.

SAP Japan Co., Ltd.

ServiceNow Japan G.K.

Snowflake Inc.

Splunk Inc.

WingArc1st Inc.

Workato, Inc.

Workday, Inc.

Zscaler, Inc.

### **Major Awards**

- Awarded the "APJ Distributor of the Year"
   by Okta, Inc. for the second consecutive year (2023)
- Awarded as winner the "Microsoft Partner of the Year 2023, Low Code Application Development"
   by Microsoft Japan Co., Ltd. (2023)
- Awarded the "2022 Japan Excellence Support Partner of the Year" by BlackBerry Limited for the seventh consecutive year (2023)
- Awarded the "mcframe Award 2023, Partner of the Year" by Business Engineering Co., Ltd. for the sixth consecutive year (2023)

- Awarded the "Gold prize" of "PRIDE Index 2023" (to evaluate corporate efforts to support inclusiveness for LGBT employees) by Japanese nonprofit group, "work with Pride" (2023)
- Awarded the "Sports Service Organization Award" by the Ministry of Education, Culture, Sports, Science and Technology (2022)
- Certificated for the "2024 Certified Health and Productivity Management Organization Program – White 500" by the Ministry of Economy, Trade and Industry (2024)
- Selected for the "Digital Transformation Certification" by the Ministry of Economy, Trade and Industry (2022)

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#### **Corporate Data**

Corporate Name	Hitachi Solutions, Ltd.
Address	Head Office 4-12-7 Higashishinagawa, Shinagawa-ku, Tokyo, Japan Tel: +81-3-5780-2111
Founded	September 21,1970
Representative	Tsugio Yamamoto, President and Chief Executive Officer
Capital Stock	20 billion yen
Revenue	184.7 billion yen (term ending March 2023, non-consolidated)
Employees	4,996 (as of September 30, 2023, non-consolidated)

#### ■Head Office



#### ■Corporate History

- Sep. 1970 Hitachi Software Engineering Co., Ltd. established in Totsuka-ku. Yokohama
- Sep. 1978 Hitachi Computer Consultant Co., Ltd. established in Shinagawa-ku, Tokyo (Renamed as Hitachi Systems Engineering, Inc.)
- Jan. 1991 Established Hitachi Software Engineering America Ltd. in the United States. (Currently Hitachi Solutions America, Ltd.)
- Apr. 2000 Hitachi System Engineering, Inc. merged with Hitachi Seibu Software, Ltd., and Hitachi Chubu Software, Ltd., and renamed Hitachi Systems & Services, Ltd.
- Dec. 2003 Established Hitachi Software Engineering (UK) Ltd. in the United Kingdom. (Currently Hitachi Solutions Europe Ltd.)
- Oct. 2010 Hitachi Software Engineering Co., Ltd. and Hitachi Systems & Services, Ltd. merged to form Hitachi Solutions, Ltd.
- Oct. 2011 Established Hitachi Solutions (China) Co., Ltd. in China
- Apr. 2012 Microsoft Dynamics Business was transferred by Hitachi Cousulting Corporation.

  Established Zhejiang Hitachi Solutions Software Service
- Apr. 2013 Established Hitachi Solutions Canada, Ltd.
- Jun. 2013 Established Hitachi Solutions India Pvt. Ltd.
- Apr. 2015 Transferred system solution businesses in the society, finance and public sector to Hitachi, Ltd.

  Established Hitachi Solutions Asia Pacific Pte. Ltd. in Singapore
- Dec. 2015 Acquired Ignify group which had offices in the US, India and South East Asia
- May. 2016 Changed name of the subsidiary of Ignify in Philippines to Hitachi Solutions Philippines Corporation
- Jun. 2016 Changed name of the subsidiary of Ignify in Thailand to Hitachi Solutions (Thailand), Ltd.
- Jun. 2018 Acquired Implexis GmbH which has four offices in Germany
- Jan. 2019 Renamed Implexis GmbH as "Hitachi Solutions Germany GmbH", and purchased the American firm Capax Global, LLC, which has strengths in cloud and Al
- Apr. 2019 Changed the status of Hitachi Solutions (China) Co., Ltd. from a subsidiary to an affiliated company

#### ■Organization

Current as of April 01, 2024



#### ■Executive Officer

Current as of April 01, 2024

President and Chief Executive Officer	Tsugio Yamamoto
Senior Vice President and Executive Officer	Jinichi Hirano
Senior Vice President and Executive Officer	Hideji Morita
Vice President and Executive Officer	Takeshi Akiyama
Vice President and Executive Officer	Naohiko Kagawa
Vice President and Executive Officer	Hideki Taya
Vice President and Executive Officer	Hiroaki Handa
Vice President and Executive Officer	Jirou Watabe
Executive Officer	Hiroki Ito
Executive Officer	Tooru Oike
Executive Officer	Souichirou Ohara
Executive Officer	Tetsuya Kato
Executive Officer	Akira Sato
Executive Officer	Tetsuya Cho
Executive Officer	Satoko Tsukiori
Executive Officer	Takashi Hino
Executive Officer	Takeshi Yoshikawa

As an IT service provider playing a key role in Digital business of the Hitachi Group, Hitachi Solutions has provided various solutions globally to support social lifestyles and corporate activities.

Since our founding, we have regarded our employees as our most precious corporate resource, and have poured energy into work style reform, diversity management, and human resources development. Utilizing our high level of technical prowess, we have developed our own products and services. We have also established offices in the United States, and actively incorporate cutting-edge digital technologies throughout the world.

Currently, the world is facing not only frequent natural disasters, resource depletion, and an epidemic but cyberattacks and other new risks that accompany the digitization of social infrastructure. As uncertainty in the business environment rises, companies are required to adapt flexibly to changes and achieve sustainable value improvement.

Guided by the principles of environment, resilience, and safety and security, and through collaboration with our stakeholders, we, as a member of the Hitachi Group, make full use of our digital technology and solution capabilities to support customer problem-solving.

While continuing to devote all its resources to ensure that people can live comfortably, Hitachi Solutions Group will continuously create new value and fulfill its corporate social responsibility. We also hope to contribute to the realization of a society that is sustainable 50 or even 100 years in the future

On behalf of Hitachi Solutions, I look forward to your continued support and guidance.

Tsugio Yamamoto
President and Chief Executive Officer



#### Hitachi Solutions Corporate Philosophy

Look forward and spearhead change.

Create a bright future for the global community collectively with reliable technologies and advanced solutions.

#### Management Vision

### Deliver new perspective of globalization and digitalization to all.

Accelerate collaboration that inspires revolution. Build societies in which new values can be enjoyed by everyone.

#### Harmony, Sincerity and a Pioneering Spirit

Hitachi was founded on the concept of Harmony, Sincerity and a Pioneering Spirit. Hitachi Solutions also, as part of the Hitachi Group, has taken up this founding spirit to embrace the spirit of cooperating with each other and adopting a sincere approach to all of our business activities. Hitachi Solutions aims to continue to challenge new boundaries and keep moving forward to establish itself as a global leader in new fields of technology and to foster the development of state-of-the-art technologies, know-how and deliver results in a broad range of fields.

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